

*Johnson & Johnson*



# 2<sup>nd</sup> Munich Technology Conference

## MTC2- Medical Market

*Johnson & Johnson* 3D PRINTING  
CENTER OF  
EXCELLENCE

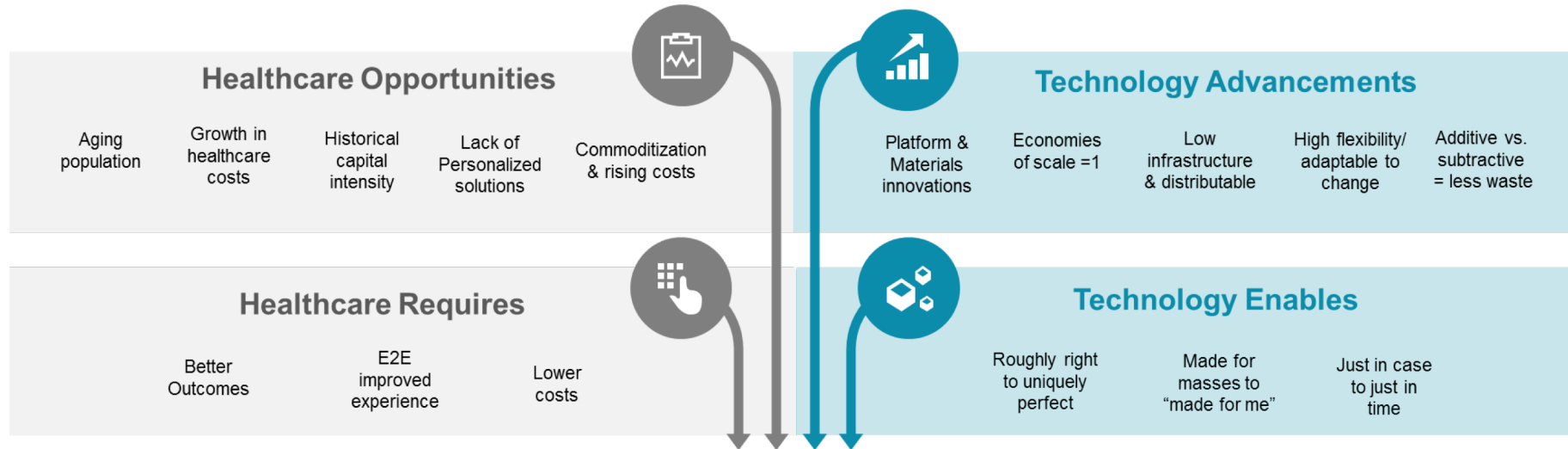
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3D Printing Center of Excellence  
Johnson & Johnson

# Confluence of Healthcare & Technology

*The evolving world of healthcare intersecting with a new world of technology*



**As health needs and expectations evolve,  
we must anticipate what's next and innovate new solutions**

# Imagining J&J's Future, *Solving every customer's unique needs...*

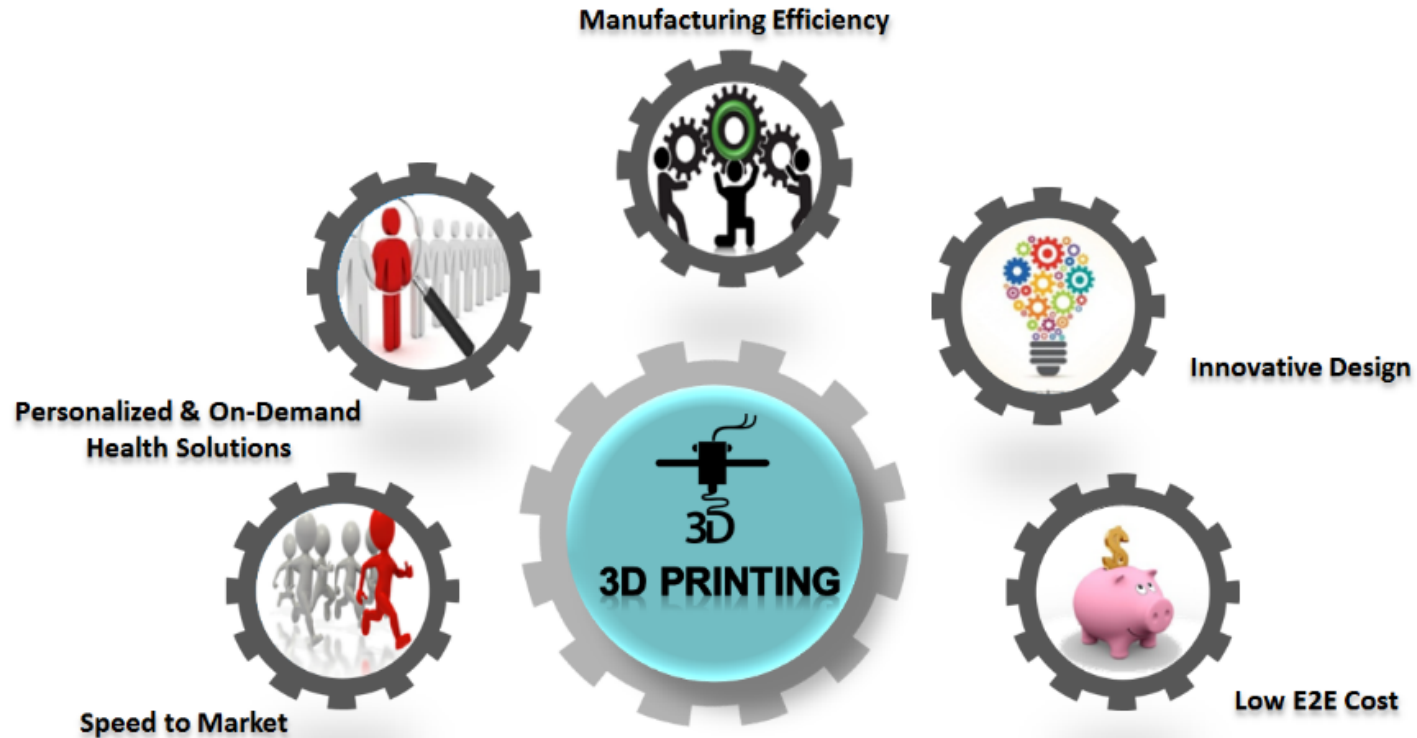


Integrating 3D capabilities in ways that **REVOLUTIONIZE OUR BUSINESS MODEL** and more closely **CONNECT BOTH PATIENT AND PROVIDER** at every touchpoint along the episode of care



# 3D Printing Represents a Substantial Opportunity

*Enabling a disruptive impact for J&J Supply Chain*



Can drive big value  
in most all segments

Segment based  
product roadmaps  
can maximize the value

3DP solutions drive  
tools, materials, and  
process improvements

## ***How did you identify the part for AM production?***

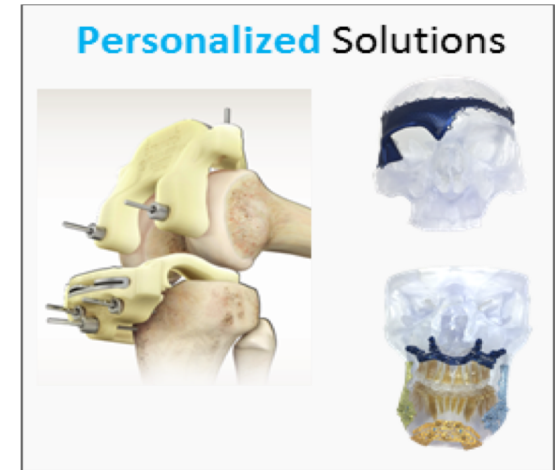
- *Personalized products*
- *Parts requiring internal and external feature dimensional control*
- *Product platforms where low volume and high SKUs are required.*
- *Products where multiple parts can be integrated into a single build.*

## ***What were the biggest challenges to bring the part in the field?***

- *Scan to Health Infrastructure*
- *Worldwide Regulatory acceptance*
- *Cost of Goods as compared to traditional manufacturing*

## ***What would help to make it easier to bring more AM parts into your industry?***

- *Development of End to End Manufacturing processes where AM part costs are less than part produced with traditional manufacturing processes*



Has the potential  
to provide  
**BETTER PATIENT OUTCOMES**

## ***What are the key levers to accelerate?***

- *Development of elements required to implement a AM Virtual Factory*
  - *Computational Modeling Capability*
  - *Automated Post Processing Capability*
  - *Metrology Capabilities*
  - *Data Management between Multiple Processes*

## ***What are limitations and what needs to be done?***

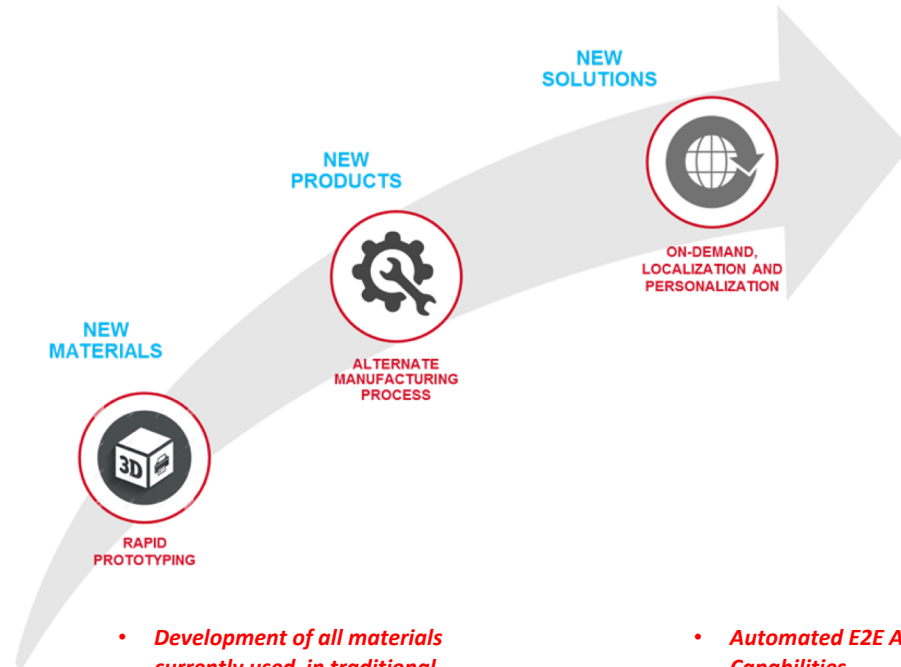
- *Computational Modeling: The ability to execute modeling to produce parts in specification on a single build.*
- *Automated Post Processing: The ability to execute post processing on a common platform*
- *Metrology: The ability to confirm internal and external features real time*
- *Data Management: A common industry wide communication platform between manufacturing processes*

## ***What potential do you see within your industry for AM parts?***

- *The medical device industry has significantly engaged additive manufacturing*

# Changing the Landscape of Healthcare

Our 3D printing approach begins with innovative raw materials and ends with **personalized solutions for the patient or consumer**



- *Development of all materials currently used in traditional manufacturing (metal, plastic & ceramic)*
- *Metals: Fe, Co, and Ti based alloys*
- *Plastics (Biocompatible thermosets and elastomers)*
- *Ceramics (alumina and zirconia based ceramics)*

- *Automated E2E AM Production Capabilities*
  - *Metal Powder Bed Fusion*
  - *Metal Binder Jet*
  - *CLIP*
  - *Polymer Binder Jet*
  - *Post Processing*
  - *Metrology*

# Changing the Trajectory of Health for Humanity

3D Printing will allow J&J to create and deliver solutions with a global reach that was once impossible







Thank you

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